



Winning Presentations Start Here

Calgary 1.800.495.6006
Edmonton 1.800.587.4004
Regina 1.800.743.8008
Saskatoon 1.800.925.6006
Winnipeg 1.800.933.6006

TANDBERG Total Telepresence *The Ultimate Meeting Experience*



TANDBERG

TANDBERG SOLUTION OVERVIEW

TOTAL TELEPRESENCE REDEFINES THE MEETING EXPERIENCE

Telepresence brings people face to face, regardless of distance, to accelerate decision-making and unify the organization. From the feeling when entering the room, to the sensation of being at the same table, to the simplicity of starting a meeting, the focus is solely on the experience of the executive. It's visual collaboration

taken to an entirely new level, where thousands of details work together to provide an exclusive, natural forum to speed decision making and make sure everyone is on the same page. Behind the scenes, innovative technology and services work together to make sure each meeting runs perfectly every time.



ONE SIZE DOES NOT FIT ALL

TANDBERG Total Telepresence is TANDBERG's complete end-to-end telepresence solution. Total Product and Total Service combine to create the best possible meeting experience available — from the simplicity of starting a meeting to the experience of sitting face to face with colleagues from around the globe.

TANDBERG's approach to telepresence technology matches its philosophy on all visual collaboration — it must be simple to use, work precisely every time and connect to other standards-based systems both inside a company and between companies. TANDBERG offers a range of telepresence solutions, from an immersive meeting room to a smaller system for ad hoc meetings and a personal system for the desk. Combined with additional technology and services, the meeting is further enhanced.

TOTAL TELEPRESENCE AT A GLANCE

- Telepresence T3
- Telepresence T1
- Personal Telepresence 1700
- Telepresence Server
- Codec C90 Telepresence Engine

Product

- Design & Build
- Project Management
- Installation
- On-site Maintenance

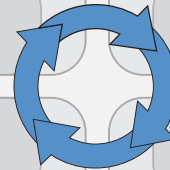
Fulfillment

Managed Services

- 24x7 Hosted or Managed
- Cost Effective
- Reliability & Performance
- Ultimate Experience Everytime

Network

- Assessment & Evaluation
- Choice & Control
- Dedicated Bandwidth
- Reliability & Performance



TANDBERG SOLUTION OVERVIEW

TOTAL PRODUCT



Telepresence T3

TANDBERG Telepresence T3 is the ultimate Telepresence experience. Exclusive, immersive and simple, the T3 provides the rich experience of gathering in a well-appointed room for a life-like, face-to-face meeting without leaving the office.

Experience through design. Nordic-sky inspired blue walls create openness while making participants appear almost in 3-D. The specialized lighting brings out a more natural appearance while the warm wood walls complete the exclusive ambience.

- **Immersive.** See eye-to-eye with crystal clear, natural 1080p video shared on 3 large 65" screens with inverted cameras for better eye-contact.
- **Simple.** At the touch of a button, call your team together share financials and presentations on personal touch collaboration screens.
- **Connected.** To anyone, at anytime — wherever they may be. There is no need to be caged in by the technology.

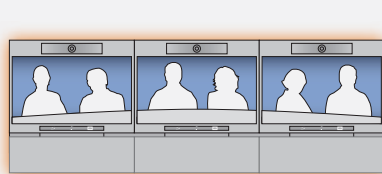


Telepresence Server

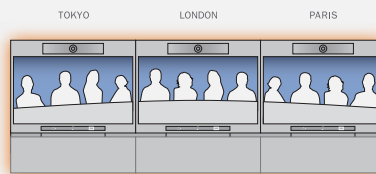
With the TANDBERG Telepresence Server it doesn't matter who you need to reach. For the first time bring together telepresence, HD and standard endpoint users in the same conference...all while maintaining the full telepresence experience. Preserve the telepresence experience while connecting to more people and delivering the best call experience for every participant.

- **Scalable.** Increase the number of participants in a single telepresence conference.
- **Flexible.** It doesn't matter if you are on a TANDBERG telepresence system or another vendor's video conferencing system, maintain the immersive nature of the call.
- **Inclusive.** Bring your team, your customers and your partners together without worrying about what room they are in or what system they use.

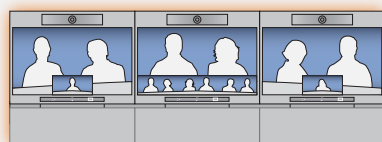
TELEPRESENCE SERVER VIEWS



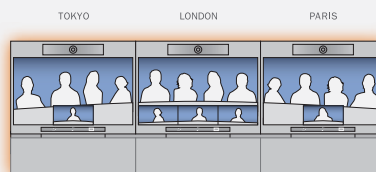
Room-Switched Telepresence



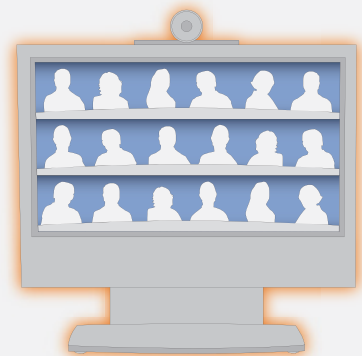
OneTable Telepresence



Room-Switched Continuous Telepresence



OneTable Continuous Telepresence



Telepresence View

TANDBERG SOLUTION OVERVIEW



Telepresence T1

Delivers an instant, immersive telepresence experience designed for the executive office or high-end collaboration room — available anytime you need it.



Personal Telepresence 1700

Brings the power of telepresence to the desk or home office. Be eye-to-eye with your team regardless of where you are working.



Telepresence Engine Codec C90

The integration possibilities are virtually endless with the most powerful and flexible codec available — from auditoriums and boardrooms to collaboration studios.

TOTAL SERVICE = TOTAL PEACE OF MIND



Total Service offers TANDBERG Telepresence customers total performance, simplicity and low cost of ownership to deliver a faultless meeting environment for business continuity and immediacy. Total Service ensures the executive experience is effortlessly maintained, successful and relaxed. Delivered by a TANDBERG network of people, processes and equipment, we offer one globally available, yet locally synchronized end-to-end solution.

Total Service is comprised of three distinct offerings: Managed Services, Network and Fulfillment. This range of services supports the customer and total telepresence every step of the way.

MANAGED SERVICES

The highest level of service for those who demand it. Session management, monitoring and orchestration, agent assistance from a 24-hour help desk, call set-up and Web-based reservations. A choice of full managed and/or hosted service is available allowing customers to choose from a range of expertise and advanced services. Services include, but are not limited to:

- Concierge services
 - Global help desk and level 1 support through Video Network Operation Centers (VNOC)
 - 24x7 multilingual help desk
 - Telephone and Web-based reservations
 - Pre-connected, configured and tested conference set ups
-

TANDBERG SOLUTION OVERVIEW

NETWORK

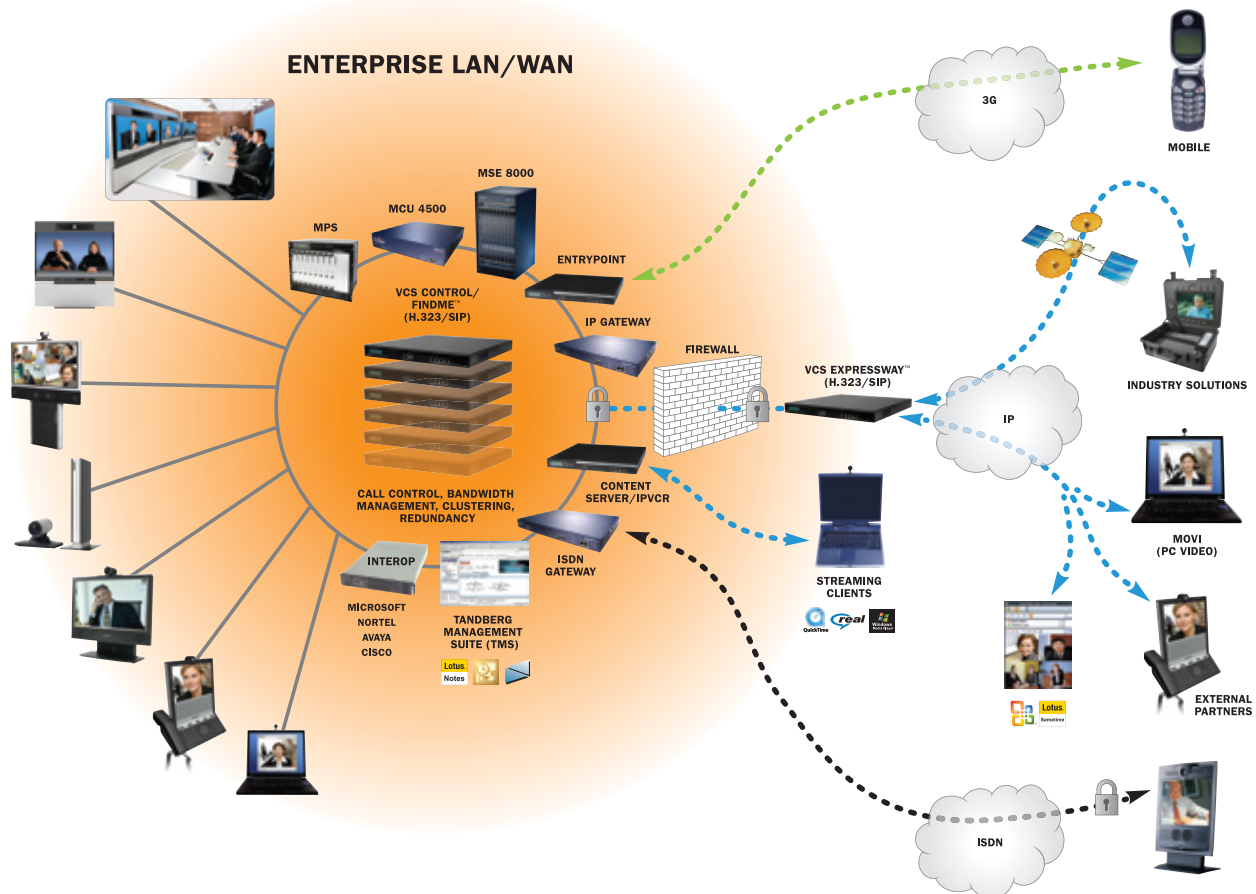
Incorporates network assessment and provisioning. It's your choice. Use or expand your own network or work with one of our certified network or managed service providers to make sure the network is dedicated and supports the best possible experience.

FULFILLMENT

TANDBERG offers a complete custom-tailored solution to deploy telepresence, including: site surveys, room design and installation, equipment testing and support, and on site maintenance. TANDBERG takes care of everything so the customer doesn't have to.

THE TANDBERG DIFFERENCE

- *Total Telepresence* — TANDBERG offers the most comprehensive solution and the best possible user experience.
- *Choice* — Create a telepresence solution based on your specific needs. Choose from a wide variety of products and services.
- *Interoperability* — Standards compliant. Bring in who you want, when you need to — regardless of what type of system they are using.
- *Telepresence Server* — An industry first. Revolutionizes telepresence by making it scalable, all while maintaining the telepresence experience.



TANDBERG WORLD HEADQUARTERS
PHILIP PEDERSENS VEI 20
1366 LYSAKER, NORWAY
TEL: +47 67 125 125
FAX: +47 67 125 234
VIDEO: +47 67 126 126
tandberg@tandberg.com
www.tandberg.com

1212 AVENUE OF THE AMERICAS,
24TH FLOOR
NEW YORK, NY USA 10036
TEL: +1 212 692 6500
FAX: +1 212 692 6501
VIDEO: +1 212 692 6535
tandberg@tandberg.com